*Danfo (UK) Ltd Tender Submission:* ***Wellington Town Council***

Dear Wellington Town Council,

Danfo welcome the opportunity to demonstrate our value to you. We will provide the residents and visitors of Wellington with high-quality Modular Toilets.

We have extensive experience of providing high-quality public toilet buildings that we will demonstrate to you in this submission. Working with local councils across the UK we have installed public toilet solutions for more than 3 decades. We design, build and install modular toilet and changing places facilities and are a market leader in the industry, providing consistently award-winning solutions to meet clients’ requirements.

With our vast experience, expertise, and resources, we believe that we are the most suitable company to provide the best solution for Wellington Town Council.

We look forward to working with you and benefitting Wellington with a high-quality, hygienic, and safe Modular Toilet.

Yours faithfully,

Mal Holt

Assistant Director – Commercial Services

**Introduction**

Our Modular Toilet buildings are constructed in our production unit and transported to site and installed on the land identified. Externally finished to whatever specification is desired by the Client and is a product that we are currently installing across the UK. This modular solution is our proposed and preferred option for Wellington Town Council.

**Modular Toilet Specification**

**Doors:**

Metador Doors – ‘Safeguard’ Range + Porthole;

Timed Access / Cash and Contactless payment entry

**Unisex Cubicles:**

WALLGATE ‘ThrII’-SS-O Hand-Wash Dryer (Solid Surface – Slate) flush mounted; services concealed in service corridor; hot water controlled by thermostat  
WALLGATE CWC-250W-STO-BTW WC,Fixed Seat, White bowl / Slate seat

Two Jumbo Paper Dispenser

S/S Coat Peg

**Mirror:**

Stainless steel mirror in all cubicles

**DDA Cubicle:**

WALLGATE ‘ThrII’-DIS-SS-O Hand-Wash Dryer (Solid Surface – Slate) flush mounted; services in service corridor; hot water controlled by thermostat  
WALLGATE CWC-251W-STO-BTW WC,Fixed Seat, White bowl / Slate seat

Two S/S coat hooks

Two Jumbo Paper Dispensers

**Lighting:**

14w LED Ansell ADILED Opal Polycarbonate

Auto illuminate/switch operated by microwave – Emergency backup!

4 x 12w LED Eyelid Bulkhead

All External Lighting controlled by dusk to dawn sensors.

**Ventilation / Heating:**

Extraction to each cubicle independently operated via PIR

Sensor.

**Floor:**

‘Altro’ Quartz Non-Slip Vinyl (Colour choice by Client)

Stainless floor Gulley in each cubicle with falling floor.

**Baby change table:**

Baby-Point CT/1H‘compact’ baby-change table fitted in the DDA Cubicle

**Alarm**

BS8300 Approved Alarm Aidalarm A600LKKITM

**Regulation (Doc M Pack) to DDA Cubicle:**

WALLGATE DOCM-RPK-BL-Rail Pack Blue

**Service Area:**

Secure area fully lined + cleaners sink with access to replenish consumables**.**

**Interior Walls:**

10mm High impact, high pressure laminate

**Outer Cladding:**

Facing Brick Slips External Cladding – Eurobrick Pastorale or Topaz

**Roof:**

Monopitch with Floor to Rear with Black or Anthracite Downpipe.

**Offer includes:**

Supply of stand-alone modular toilet buildings as described

Supply of drawings and structural calculations if required

Installation and Connection to Incoming Services

**Delivery:**

As per project plan

**Guarantee:**

Building 20 Years Equipment 18 Months excluding vandalism.

**Warranties and Quality Control**

Our modular buildings come with a 20-year warranty on the building as standard. Equipment will have an 18-month warranty.

Danfo has developed strong working relationships with suppliers of quality equipment and transportation as well as a very experienced partner in designing and manufacturing modular buildings. We have been installing modular buildings of different shapes and sizes for over 30 years in the UK and our success is based on these strong working relationships. We vet our suppliers and ensure they have appropriate levels of stock and resources to meet timescales presented by clients. Our robust links with transport companies supports smooth installations and we are insistent on transport plans from our partners to ensure our deadlines are met.

Quality is important to Danfo and we understand that any building we install needs to be at the very least functional and robust. We also undertake service contracts for many local authorities, so we appreciate that good quality products makes servicing buildings much easier and providing a better service for users. The equipment that we use is certified where appropriate and chosen based on quality standards.

**Stakeholder engagement and training**

Danfo understands the need for stakeholder engagement at different points of the contract. On award of contract, we propose a meeting with stakeholders identified by the client. This could include Councillors, officers, contractors, relevant local organisations, service contractors but not limited to these parties. Design, foundation requirements, timescales and logistics can be discussed at this point along with any clarifications required and points of contact established, and any other aspects required by stakeholders. A progress meeting can be planned midway through production to address any points that have arisen during the project to date, and a progress report issued.

**After Sales**

Following installation, testing, and commissioning stakeholder engagement with the building’s service contractor and others is crucial to ensure the successful operation of the building once it is operational. Training on the equipment use will be provided and signage displayed to guide users on the operation of the equipment. A full Operation & Maintenance Manual will be provided and some of these documents can be made available inside the building also for users to consult if necessary.

**Mal Holt**Assistant Director – Commercial Services

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